

# Effective Business Management Strategies

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## Build Your Dream

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# Manage - What you can Control

- Time
  - People
  - Business
  - Yourself
- 
- Change – IT is GOOD



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*Baschin*



**“You dropped the ball. You must have known there would be consequences.”**

# Manage your Time

- Learn to say 'NO!'
- Control your Email
- Remember the 80/20 rule



- Keep a schedule
  - Track yourself for a week

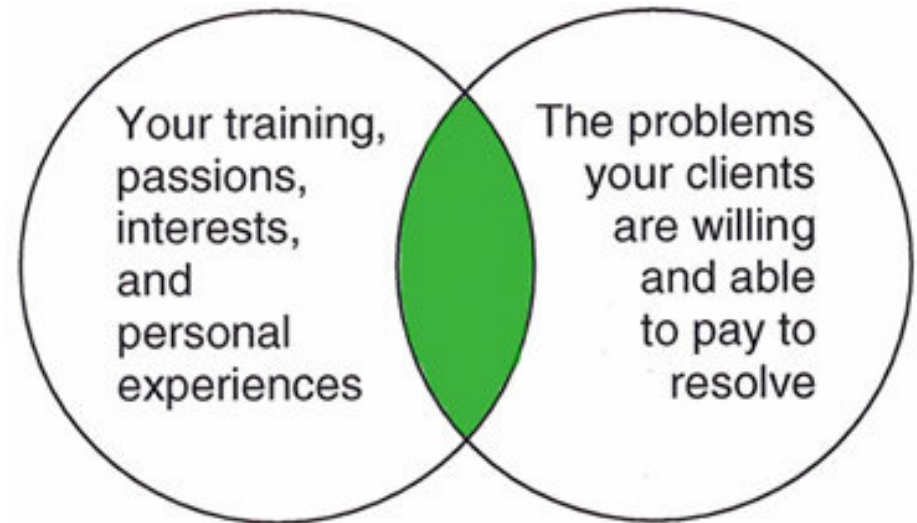
# Manage the People around You

- Work with the Right People
  - Realize you cannot satisfy all people
- Listen Listen Listen!!
- Build your Emotional Intelligence



# Manage your Business

- Money is a Resource / Investment
- Have a Vision – Let people know!
- Diversify . . . .  
Focus (niche)



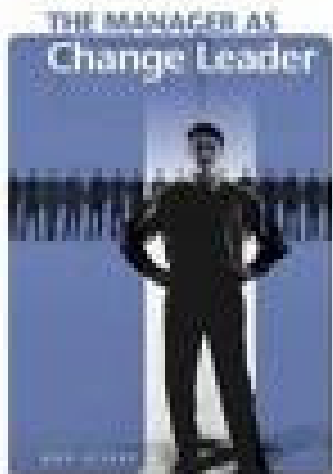
# Manage Yourself (Business Owner)

- Think like a Business Owner
- Build for the Long Term – Patience
- Build Equity
  - Physical (Land, \$\$)
  - Customer Equity (make it real)
  - Personal Equity



# Change is Good

- Change = Opportunities
- Keep making small improvements



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- Be a Change Leader



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